



Government of Jharkhand
Department of Mines and Geology
Directorate of Mines

Response to Queries/Request for Additional Information regarding Selection of Management Consultant for Strategic Support to the Directorates of Mines & Geology under Department of Mines & Geology, Government of Jharkhand, Request for Proposal (RFP) RFP No: DMG/RFP/04/2022-23 Dated: 06.01.2023 as discussed in Pre-Bid Conference held on 16.01.2023

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
a'XYKno Capital Services Pvt. Ltd.						
1	Section 6: Clause 6.1.2: Technical Capability, Page No. 17	Bidder should have completed 1 project in mining sector, 1 project of bid process management and 1 project of IT Consultancy/Project for Central or State Government in India in last 7 years.	Bidder should have completed 1 project in mining sector, 1 project of bid process management and 1 project of IT Consultancy/Project Strategic Support for Central or State Government in India in last 10 years.		Since this assignment is for setting up of a PMU, the experience of PMU should also have activities of Business Management and Strategic support to the clients. Therefore, the experience of PMU should be considered instead of IT Consultancy project.	As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
2	Section 6: Clause 6.1.3: Legal Entity, Page No. 17	No consortium will be allowed.	Consortium should be allowed		Generally, Mining consultancy companies do not carry IT Consultancy works. Therefore, if IT Consultancy/project is essential in clause 6.1.2 (Technical capability), then Consortium should be allowed to the Bidders for wider participation and better price discovery for DMG Jharkhand.	As provisioned in RFP
3	Section 7 : Clause No : 19 Bid Security Page no 21	The Bid Security of amount INR 5,00,000/- (INR Five Lakhs only) in favour of “Director Mines, Department of Mines and Geology, Jharkhand” payable at Ranchi and shall be in the form of Demand Draft or in the form of Bank Guarantee from any of the scheduled commercial bank or nationalized bank having its branch in Jharkhand.	If the Bidder’s company is registered under single point registration scheme of MSME Act 2006/ MSME while making application for Government Tenders, the Registered bidder is exempted from submission of Tender EMD/Bid Security/Cost/Fee. In line of above please give exemption from tender fee & EMD for those bidders who have the above Registration Certificate.		In view of above, we humbly request you to please relax the EMD criteria for those bidders who have the MSME Registration Certificate.	As provisioned in RFP
4	Section 8: Evaluation: Table 8.1, Page no. 29 1.a	Number of completed assignments (completed shall mean where preferred /Bidder has been declared) as Transaction advisor regarding auction related activities on behalf of seller or buyer, of major mineral Blocks including coal.	Number of completed assignments (completed shall mean the Bidder has submitted the bid (Technical + IPO) and further participated in Auction for submission of FPO) as Transaction advisor regarding auction related activities on behalf of seller or buyer, of major mineral Blocks including coal		Since the role of the Transaction Advisor is to assist the Bidders for participation in the Auction process and submission of their bids, therefore, seeking an experience of completed assignments where preferred Bidder has been declared may restrict the participation as it is beyond the control of Transaction Advisor and it purely depends on aggressive bidding / participation of bidders in the	As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
					Auction process of major mineral blocks including coal.	
5	Section 8: Evaluation: Table 8.1, Page no. 29 1.b	Number of coal blocks successfully operationalized for any Central/ State Government or Central/State PSU in the last 7 years.	Number of coal blocks successfully Developed and / or operationalized for any Central/ State Government or Central/State PSU in the last 7 years.		It is imperative to note that in order to operationalise a coal block would require various approvals / permissions / consents from Central / State / Local govt. departments which is a time taking process and very few coal blocks owned by Central / State Government or Central / State PSU in the last 7 years have started operation Post de- allocation of coal blocks by Honorable Supreme court in the year 2014. In view of above facts, experience in Development of coal blocks of any Central/ State Government or Central/State PSU may be also be considered in the last 7 years in this clause.	As provisioned in RFP
6	Section 8: Evaluation: Table 8.1, Page no. 29 1. c	Setting up of PMU for Business transformation / Strategic Support for any Central / State Government or Central / State PSU in mining and Mineral Sector in the last 7 years.	Setting up of PMU for Business transformation / Strategic Support for any Central / State Government or Central / State PSU in Mining and Mineral Sector / across Sectors in the last 10 years.		Adding “Across Sectors in the last 10 years” in this clause for any Central / State Government or Central / State PSU will help for better participation of bidders resulting into better Price discovery for DMG Jharkhand.	As provisioned in RFP
7	Section 8: Evaluation: Table 8.1, Page no. 29 1.f	Number of completed assignments in IT consultancy/project for Central/ State Government or Central/State PSU in mines and minerals sector in India in last 7 years	May be deleted		It is to mention here that very few Mines and Mineral sector Companies undertake IT Consultancy / project for Central/ State Government or Central/State PSU . Therefore, the said criteria may deprive resourceful bidders from	As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
					participation even if the Bidder holds strong credentials across the mining value chain. Hence, it should be deleted or otherwise Consortium of two corporate entities should be allowed for wider participation and better price discovery.	
8	Section 8: Evaluation: Table 8.1, Page no. 29 3.a	Business Expert (Team Leader): Should have at-least 15 years of post qualification relevant experience and should be a full-time employee at the date of submission	Should have at-least 15 years of post qualification relevant experience and should be a full-time employee at the date of submission		We understand that the team leader or team member should have relevant experience more importantly for quality delivery of the assignment and timely execution. Therefore, we propose to have relevant experience of 15 years for team leader instead of post qualification experience.	As provisioned in RFP
9	Section 8: Evaluation: Table 8.1, Page no. 31 3.b	Domain Expert To have at-least 10 years of post qualification experience in Mining & metal sector including coal related projects and their Management.	To have at-least 10 years of post qualification relevant experience in Mining & metal sector including coal related projects and their Management.		We understand that the Domain Expert or Team member should have relevant experience more importantly for quality delivery of the assignment and timely execution. Therefore, we propose to have relevant experience of 10 years for Domain expert instead of post qualification experience.	As provisioned in RFP
10	Section 9.3 Pg. no. 35	The selected bidder will furnish within 30 days of the issue of Letter of Acceptance (LOA), an Unconditional Bank Guarantee (in prescribed format) payable at Ranchi, from any Nationalized or scheduled commercial Bank in India having its office at Jharkhand for an amount	The selected bidder will furnish within 30 days of the issue of Letter of Acceptance (LOA), an Unconditional Bank Guarantee (in prescribed format) payable at Ranchi, from any Nationalized or scheduled commercial Bank in India having its office at Jharkhand for an amount equivalent to 5% (five percent) of the total contract value 3% (three percent) of the total contract		In respect of Performance Security; Ministry of Finance, Govt. of India, Department of Expenditure, Procurement Policy Division has published an Office Memorandum dated 30 th December 2021 in which under clause 3 it is mentioned that; “ In view of all above, it is decided to reduce Performance Security from existing 5-10% to 3% of the	As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
		equivalent to 5% (five percent) of the total contract value towards Performance Security valid for a period of three (3) months beyond the stipulated date of completion of services for each Phase. DMG will have the right to invoke the performance security without assigning any reasons if performance of the successful bidder is not found up to the mark.	value towards Performance Security valid for a period of three (3) months beyond the stipulated date of completion of services for each Phase. DMG will have the right to invoke the performance security without assigning any reasons if performance of the successful bidder is not found up to the mark		value of the contract for all existing contracts”. In view of the above; kindly reduce the Performance Security to 3% in place of 5%. The above said Performance Security O.M has been extended by the Government till 31 st March 2023. (Refer Annexure – A.)	
PWC						
#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
11	Clause 5.2.1.(i). (Pg No.-8)	The MC would assess the preparedness of the different major mineral blocks to be auctioned and identify the additional activities that need to be undertaken by the Directorates of Geology and Mining, Jharkhand, as may be required in light of the "The Mines & Minerals (Development and Regulation) Act, 1957, Mineral (Auction) Rules, 2015 and its amendments and Minerals (Evidence of Mineral Contents) Rules, 2015 and its amendments.	We understand that the MC would require to highlight the deficiency in the preparedness of the major mineral blocks to be auctioned. It will identify the activities to be undertaken by DGM. However, MC not required to do the exploration, or prepare the GR on its own. MC is not required to undertake any field study of technical study. Kindly confirm the understanding.			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
12	Clause 5.2.1.(iv) (Pg.No.-8)	Planning, organizing and conducting Preliminary Stakeholder's Conference with potential bidders and other stakeholders to assess market expectations.	We understand that cost towards organizing such events will be borne by the Directorates of Mines & Geology, (DMG) Jharkhand and the clause shall be modified accordingly.			As provisioned in RFP
13	Clause 5.2.1.(v) (Pg.No.-8)	Assistance in appropriate sizing of the mineral blocks for auction based on techno-commercial considerations and market expectations.	We understand that the MC is required to undertake the Market assessment of the mineral based on the information available in public domain or provided by the DGM. Based on the demand-supply assessment, the capacity of mineral blocks can be worked out and the sizing of mineral blocks will be suggested based on these commercial parameters. We understand MC does not require to comment on technical parameters such as Faults, fracture, grade etc. in decision of sizing of mineral block. Please confirm the understanding.			As provisioned in RFP
14	Clause 5.2.1.(vi) (Pg.No.-9)	MC shall provide third party consultants/experts/professionals of requisite qualification and experience in technical, legal and other matters as may be necessary for the execution of the assignment.	We understand that the Consultant is required to provide 5 (five) on site professionals and 1 (one) team leader Any additional consultants if required will be appointed by the Directorates of Mines & Geology, Jharkhand itself.			As provisioned in RFP
15	Clause 5.2.1.(vii) (Pg.No.-9)	MC shall prepare the fresh GSRs (Geological Study Report) as per the latest formats specified in the Mineral (Evidence of Mineral Contents) Rules 2015 and its amendments for the department explored blocks as well as blocks explored by previous lessees/ other blocks as per the data provided. MC shall also prepare prefeasibility	Geological Study Report (GSR's) are technical reports and may also require specialized expertise to develop them. Therefore, some technical consultant who have worked in the area of developing GSR may be required on sub-contracting basis. It is understood that, if any documents pertaining to the projects is required to procure from Govt. agencies, the cost of the same will be borne by Directorates of Mines & Geology (DMG), Jharkhand. Please Confirm We			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
		report for each mineral block for auctioning for mining lease and composite license as per the requirement of the "Minerals (Evidence of Mineral Contents) Rules, 2015" and its amendments and any other reports which will be required for the auctioning of blocks.	understand the role of MC shall be limited to collate the technical information made available by the DGM and review the compliance of GSR. In case of any deficiency w.r.t the Applicable Law and guidelines, the MC shall highlight the same to DGM who will then undertake the study on its own or may get it prepared from a Technical consultant who is having the NABET/QCI certified surveyors and NABEL accredited laboratories. You will understand and appreciate that the Management consultancy services firms do not provide technical reports on their own letterheads. Please clarify.			
16	Clause 5.2.1.(xvi) (Pg.No.-10)	MC will co-ordinate with the e-auction platform provider and oversee the conduct of e-auctions based on the evaluation report for Technically Qualified Bidders, as approved by Directorates of Geology and Mining, Jharkhand.	We understand that the charges of the e-auction platform will be borne by Directorates of Mines & Geology, Jharkhand. In the last tender, it was clarified that the MSTC e-auction platform is engaged by the department for e-auctions. However, same is not mentioned in this revised tender. Kindly clarify and confirm the understanding.			As provisioned in RFP
17	Clause 5.2.2. (iii) (Pg.No.-11)	Co-ordination with different department of state and central Government and other agencies to resolves the issues pertaining to operationalization of coal blocks, auctioned major and minor mineral blocks.	We understand that the MC shall work on the data provided by Directorates of Mines & Geology, Jharkhand and its officers. The Head office of Directorates of Mines & Geology, Jharkhand shall provide necessary support and issue instructions in this regard. Please confirm. Also, we understand that the MC role will be limited to assist the DGM officers by providing the background of the case at hand, identifying the issues, providing mitigation measures and suggestions, however, any negotiation or management decision will remain the responsibility of DGM. MC will not be responsible for resolving issues pertaining to			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
			operationalization of coal blocks. It will only assist DGM by providing advice in compliance with Applicable Law. Please confirm.			
18	Clause 5.2.2.(v) (Pg.No.-12)	Participate in meetings with various departments/ officers for streamlining of approvals for operationalization of coal mines and undertake followup activities against the decisions taken in the meetings	The Head office of Directorates of Mines & Geology, Jharkhand shall provide necessary support and issue instructions in this regard to various departments/ officers and MC shall follow up and work upon the information furnished by respective officers/Departments. Please confirm			As provisioned in RFP
19	Clause 5.2.3.A. (ii) (Pg.No.-12)	Bid process management for selection of agency for exploration of a particular mineral block including preparation of BOQ (Bill of Quantity), Schedule of exploration, bore hole planning and related activities related to outsourcing of exploration activities etc.	We understand that the DGM will empanel the exploration agency and the work for exploration will be provided on the pre-approved rates. In case the exploration agency is to be appointed separately for each block, it will increase the effort on behalf of the Management consultant and will also depend on how many mineral blocks are being planned to be explored. Please clarify the understanding.			As provisioned in RFP
20	Clause 5.2.4.A. (iv) (Pg.No.-13)	Identification and formulation of projects to be taken by DMFTs under particular districts by assessing the benefit of on-going projects.	1. We understand that MC will not be required to prepare the Annual Plans and Budgets for identification and formulation of projects under DMFTs. MC will only be required to review the plans and budgets prepared. 2. We understand that there is no requirement for conducting surveys and visits at panchayat/districts for identification of projects. The details of the same shall be shared by DMG Jharkhand. 3. We understand that there is not a requirement of stakeholder's consultations in assessing the benefits of the on-going			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
			projects. The details shall be provided by DMG Jharkhand.			
21	Clause 5.2.4.B. (iii) (Pg.No.-13)	Selection of suitable area to be explored through NMET funds.	We understand that MC shall provide its observations and necessary inputs for identification of areas to be explored through NMET. However, Directorates of Mines & Geology, Jharkhand shall approve and finalize such areas. Please confirm.			As provisioned in RFP
22	Clause 5.2.4.B. (iii) (Pg.No.-13)	Any other work related to NMET or DMF e.g.: Presentation preparation, comparison of rules/regulations with other States, any assistance in amendments of the rules as may be required with the department.	We understand that MC shall provide assistance in preparation of necessary inputs for compilation of information to Directorates of Geology and Mining, Jharkhand as may be required for amendments of the rules. Please confirm.			As provisioned in RFP
23	Clause 5.2.4.B. (v) (Pg.No.-13)	Identification and preparation of proposal for projects of mineral exploration to be taken under NMET fund program.	We understand that the MC is not required to conduct any survey and visits at district level and there is standard process which DMG Jharkhand has adopted for identification and preparation of project proposal. Please confirm.			As provisioned in RFP
24	Clause 5.2.4.C. (iv) (Pg.No.-13)	Development of Royalty revision policy and assistance in implementation	We understand that MC shall assist in providing necessary inputs for framing the policy. However, the inputs so provided by MC shall be reviewed and approved by Directorates of Mines & Geology, Jharkhand before finalization and implementation. Please confirm			As provisioned in RFP
25	Clause 5.2.4.C. (xii) (Pg.No.-14)	Organizing on the job training/workshop for accounting staff of DMG as part of hand holding assistance with an aim to provide acquaintance and expertise in evaluating hired agencies revenue collection/augmentation	The MC shall provide trainings and workshops as may be necessary but the cost of conducting such trainings and workshops shall be borne by Directorates of Mines & Geology, Jharkhand. Further, it is to note that there is no HR expert in the team, we propose to include HR expert in the team or exclude this activity from the scope of work.			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
		outcomes and overall results.				
26	Clause 5.2.6.(ii) (Pg.No.-15)	Drafting of replies based on the understanding of the laws/ issues and department's stand related to litigations of different issues in mining sector.	Please clarify what area the legal issues or litigations will form? It is clarified that no legal opinion will be required from MC in the Tasks related to laws/ legal issues. The role of MC shall only be limited to assistance in providing advise related to policy/ regulatory matter. In our view the clause shall be amended as Assistance in Drafting of replies based on the understanding of the policy and regulatory issues and department's stand related to litigations of different issues in mining sector.			As provisioned in RFP
27	Clause 5.2.6.(iii) (Pg.No.-15)	Comments on rules and regulations from department perspective on the laws/ regulation issued from time to time.	Please clarify what area the legal issues or litigations will form? It is clarified that no legal opinion will be required from MC in the Tasks related to laws/ legal issues. The role of MC shall only be limited to assistance in providing advise related to policy/ regulatory matter.			As provisioned in RFP
28	Clause 5.4. iii. (Pg.No.-15)	The Team Leader will make regular presentations on the work plan and this will be a working document.	In our view presentations should be made by subject matter experts/team members having domain expertise rather than only team leader. This will help in sharing the domain expertise and knowledge from the past experience in similar assignment. Therefore, we propose that there should be no restrictions on making presentations by team leader only. We propose that any of the team member who is working on a particular task should be making the presentations. This shall bring in best value to the table.			As provisioned in RFP
29	Clause 6.1. Qualifying Criteria: 1. Sr.No.5.	Blacklisting A self- certified letter by the authorized signatory of the bidder that the bidder has not be blacklisted by any	Blacklisting Suggested clause A self-certified letter by the authorized signatory of the bidder that the bidder has not been blacklisted by any Central / State			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
	(Pg.No.-17)	Central/ State Government or its undertakings (Central/ State Government and Public Sector) for last 5 years, must be submitted on original letter head of the bidder with signature and7 stamp.	Government (Central/State Government and Public Sector) to participate in this tender, must be submitted on original letter head of the bidder with signature and stamp. Rationale: Please note that there have been instants wherein some companies are debarred for a define tenure for some specific kind of work in the past. However, in many such cases, the blacklisting order were re-examined, revoked, set aside, or stayed by the Court of Law or Authority itself. You would appreciate that any company who has been blacklisted in the past for any specific case but is not barred currently from participating in this tender or any Government tender in Jharkhand state should not be restricted to participated in this proposal. In view of above, we request DGM to revise the prequalification regarding backlisting/ debarment. Entities that are not blacklisted / debarred at the time of the submission of bid to participate in this tender should be allowed to participate in the tender process. Further, entities whose blacklisting was subsequently revoked / set aside or stayed by the Court of Law, should also be allowed to participate in the tender process.			
30	Clause 8.2.2. Table 8.1: Evaluation Criteria 1. Sr.No. b (Pg.No.-29)	Technical Evaluation Score Number of coal blocks successfully operationalized for any Central/ State Government or Central/State PSU in the last 7 years. Scoring Pattern:	We understand that the selection of MDO is an assignment for operationalization of coal block. Hence, same will be considered Please Confirm our understanding. Proposed Addition: Number of assignments in the State of			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
		5 marks for each successfully operationalized coal block (subject to max 10 marks)	Jharkhand in Mining and Metal Sector PSU/ Government shall also be added as a criterion in the Technical Evaluation. This shall also ensure better understanding of bidder for the state of Jharkhand and shall help in bringing best value to the table. Technical Evaluation Score Number of assignments in the State of Jharkhand in Mining and Metal Sector for PSU/ Government. Scoring Pattern: 5 marks for each completed assignment (subject to max 10 marks)			
31	Clause 8.2.2. Table 8.1: Evaluation Criteria -1. Sr.No. c. (Pg.No.-29)	Technical Evaluation Score Setting up of PMU for Business transformation/ Strategic Support for any Central/ State Government or Central/State PSU in mining and mineral sector in the last 7 years Scoring Pattern: 2 marks for one or more completed assignment/s in each area. Subject to maximum of 10 marks	We understand that the bidder can submit assignments of project monitoring/ retainer assignments/ project management assignments/ Business Plan for any Central/ State Government or Central/State PSU in mining and mineral sector in the last 7 years Please clarify.			As provisioned in RFP
32	Clause 8.2.2. Table 8.1: Evaluation Criteria -1. Sr.No. g. (Pg.No.-30)	Technical Evaluation Score Number of completed assignments in coal/Mineral sector in following areas 1. Grade evaluation/Resource Assessment or such other related activities.	We understand that the bidder has to submit 4 assignments in each of the 4 area and 1 additional assignment for any of these areas for claiming full marks in the criteria. Please Confirm our understanding. In addition, the maximum marks allocated			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
		<p>2. Price determination / Financial Appraisal or such other related activities.</p> <p>3. Policy advisory/ Policy Review Paper/ Policy Advocacy Paper or such other related activities.</p> <p>4. MDO selection Development of efficient mechanism for Effective administration, monitoring and compliance of coal mines/ Operational Improvements or such other related activities.</p> <p>Scoring Pattern: 1 mark for one or more completed assignment/s in each area. Subject to maximum of 2 marks</p>	<p>is 2 marks in the criterion. In our view the marks allocated to this section shall be revised as the MC shall have to carry out similar jobs in the assignment on regular basis. Therefore, this section shall be allocated 10 marks.</p>	<p>Suggested Scoring Pattern: 2 mark for one or more completed assignment/s in each area.</p> <p>Subject to maximum of 10 marks Similar allocation of 10 marks for this section was done by DGM, Chhattisgarh for appointing Management consultant in the past tender process.</p>		
33	Clause 8.3. (Pg.No.-30)	<p>Onsite Team for assignment</p> <p>a) Business Expert (Team Leader):</p> <p>b) Domain expert:</p>	<p>Proposed Amendment</p> <p>The onsite team should be amended as follow: -</p> <p>Offsite team with the following experts:</p> <p>a) Business Expert (Team Leader):</p> <p>b) Domain expert</p> <p>The Onsite team shall consist of following experts:</p> <p>a) Mining Specialist</p> <p>b) Geology Specialist</p> <p>c) Business Analyst</p> <p>d) IT Specialist</p> <p>Rationale</p> <p>We understand that a team of 4 on-site resources and 2 off-site senior leaders will be the most optimize resourcing for delivery in this assignment. The 4-member team on-site which already</p>			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
			<p>include resources with expertise of Mining, Geology, Business, and IT should be able to undertake all day-to-day activities. 5-10 Years' experience is a significant experience in consulting and some of these people has already worked with multiple Government Clients and PSUs, hence bring in the required expertise. Having senior people (15+ years of experience) on-site may be counterproductive as the Team Leaders generally manage multiple teams and may remain under-utilized for most of the time. It is difficult for any management consulting firm to depute senior members on-site straight for 2 years period.</p> <p>In addition to that if all team members are present onsite, it may significantly increase the cost of management consultancy and therefore service fee. Therefore, we suggest to keep a team of 4 people onsite and 2 senior experts off-site who may be required to come to DGM office at Ranchi on need basis (once every fortnight).</p> <p>Similar provisions are also there in the recent tenders concluded by the DGM Chhattisgarh and CGM Gujarat. The extract of provisions is attached herewith for your ready reference as Annexure 01. In our view, the condition of putting Team leader and</p> <p>Domain expert on-site is impractical, may enhance the cost for DGM and therefore stringent restrictive condition. Therefore, to increase competition and better price discovery the tender clause may be amended.</p>			

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
34	Clause 8.3 Table 8.1: Evaluation Criteria – 3.a. (Pg.No.-30)	<p>Team Leader: Business Expert (Team Leader): Should have at-least 15 years of post-qualification relevant experience and should be a full-time employee at the date of submission</p> <ul style="list-style-type: none"> • Should be a B.E./B.Tech from any discipline with full time MBA from a reputed and recognized institute • Should have experience of Procurement, Project management, Strategy, Technology, Bid Process Management, Project evaluation, Budgeting, <p>Knowledge of GFR, Financial appraisal, Financial due diligence</p> <ul style="list-style-type: none"> • Should have Mineral Policy Advisory related project Experience 	<p>Proposed Amendment: Team Leader: MBA or equivalent from any recognized institute To have at-least 12 years of relevant experience in Mineral sector including coal related projects and their Management. Successfully managed and coordinated as leader or member, in at least 2 mining related projects.</p> <ul style="list-style-type: none"> • MBA or equivalent from any recognized Institute. • Should have experience of Procurement, Project management, Strategy, Technology, Bid Process Management, Project evaluation, Budgeting, Knowledge of GFR, Financial appraisal, Financial due diligence • Should have Mineral Policy Advisory related project Experience <p>Rationale: You will appreciate most of the changes and reforms in the Mining sector were introduced after 2010, hence person who is constantly working in the sector from last 12 years would be able to develop decent understanding of the sector. Hence, we understand that a relevant experience of 12 years is adequate for quality delivery of the assignment and timely execution of this assignment and can be considered as minimum experience requirement. However, any person with more than 12 years of experience will surely add more value and therefore will get more marks in QCBS scoring. Additionally, the MBA or</p>			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
				<p>equivalent from a reputed institute itself is a professional course. All the IIMs and most of the recognized colleges prefer to have non-engineering MBAs and therefore give more weightages for non-engineering grads. Therefore, in our view, the qualification requirement may be modified as BE/BTech OR MBA equivalent. There should not be a technical qualification for team leader as the other team members in the team are having degree qualification as mining engineer, geologist. Moreover, if the team leader is having relevant experience in mining sector, it will fetch more value than a degree qualification. Therefore, we propose to have relevant experience of 12 years for team leader instead of post qualification experience and MBA or equivalent from any recognized Institute. You would appreciate in most of the Management consulting firms including PwC, the 15 years of experience is fairly a senior person like of Partner, Director, Associate Director who generally leads the business catering to multiple clients. Hence, the condition of having a Team leader with 15 years of experience that too on-site is impractical, may enhance the cost for DGM and therefore, a stringent restrictive condition. Therefore, to increase competition and better price discovery, the clause may be amended.</p> <p>Similar qualifications for the Management Consultancy assignment were given in DGM, Chhattisgarh MCTA tender process which had similar scope of services.</p>		

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
			Attached as Annexure 1			
35	Clause 8.3 Table 8.1: Evaluation Criteria – 3.c. (Pg.No.-31)	<p>Business Analyst (Full Time)</p> <ul style="list-style-type: none"> o Should be an MBA/CA/CFA or equivalent o Should have at-least 5 years of relevant experience o Should have experience of project evaluation, financial appraisal, financial due diligence. o Should have at-least 5 years of post-qualification relevant experience. 	<p>Business Analyst (Full Time)</p> <ul style="list-style-type: none"> · Should be an MBA/CA/CFA or equivalent · Should have at-least 3 years of relevant experience · Should have experience of project evaluation, financial appraisal, financial due diligence. · Should have at-least 3 years of relevant experience. 			As provisioned in RFP
36	Clause 8.3 Table 8.1: Evaluation Criteria- Note. ii. (Pg.No.-33)	In case work is done for more than one asset/mine under same work order, it shall be considered as one experience only.	We also propose if the work is done under single work order for more than one category/area the same should be considered in other categories for evaluation purpose as the bidder possess the experience for a particular category under the same work order.			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
			Rationale: If the MC has worked in different areas or category the experience should be considered although it will be under a single work order. This will allow larger participation in the bidding process and shall also help in better price discovery.			
37	Clause 8.3 Table 8.1: Evaluation Criteria- Note. Iii (Pg.No.-33)	On-site team members should be below 65 years of age.	Proposed Amendment: On-site team members should be below 60 years of age. Rationale: In MCTA projects various types of documents need to be prepared for the DMG Jharkhand. The retired persons from any organization may not be best fitted for this kind of projects.			As provisioned in RFP
38	Clause 8.3 Table 8.1: Evaluation Criteria- Note. Iv (Pg.No.-33)	The selected bidder at the time of deployment shall declare deputy team leader out of the five (05) on-site resources.	We understand that from this clause that the Team Leader have will be offsite. We would also request to consider the domain expert to be offsite also. The rationale for the same is provided above.			As provisioned in RFP
39	Clause 9.6. Payment Terms (Pg.No.-37)	In considerations of its services defined above, the selected MC shall be paid a fixed Monthly Retainership Fee (Professional Fee) in line with the Financial Quote made in response to this RFP document and other fees subject to completion of the milestones as mentioned in the financial proposal. Monthly Retainership fee would be payable upon completion of each month.	Proposed Amendment: In considerations of its services defined above, the selected MC shall be paid a fixed Monthly Retainership Fee (Professional Fee) in line with the Financial Quote made in response to this RFP document and other fees subject to completion of the milestones as mentioned in the financial proposal. Monthly Retainership fee would be payable upon completion of each month. The monthly invoices should process within 30 days of receipt by Directorates of Mines & Geology, Jharkhand. Directorates of Mines & Geology, Jharkhand shall settle the payment within			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
			<p>Ninety (90) days from the date of submission of the invoice. In case of delay in payment of invoice by Directorates of Mines & Geology, Jharkhand, an interest rate @ 10% per annum basis shall be applicable on Directorates of Mines & Geology, Jharkhand.</p> <p>Rationale: The process of payments to MC should be time bound and monthly fee shall be paid by Directorates of Mines & Geology within 30 days of receipt of invoices by Directorates of Mines & Geology, Jharkhand. This will help the MC in managing the working capital efficiently and shall also be helpful in offering best price quote to Directorates of Mines & Geology, Jharkhand. Delay payment of invoices is also provided in the JSMDC MCTA Tender, RFP No.: 01/2022-23 dated 25.08.2022</p>			
40	Clause 9.8.d Providing Services/ Support (Pg.No.-38)	The MC will deploy additional resources if needed/or asked by the DMG for milestones achievement as mentioned in Section 5.	Proposed Amendment: The MC will deploy additional resources if needed/or asked by the DMG for milestones achievement as mentioned in Section 5 based on the mutual agreed fees, terms and conditions.			As provisioned in RFP
41	Clause 9.9. Penalties for Non-Performance. Sr.No.4. (Pg.No.-37)	In case of unavoidable circumstances, one replacement per position shall be allowed in a year under prior intimation. Such replacement to be made at the earliest not later than 30 days. Every replaced person will be interviewed firstly by DMG at the initial/joining time. In	Proposed Amendment: In case of unavoidable circumstances, one replacement per position shall be allowed in a year under prior intimation. Such replacement to be made at the earliest not later than 30 days. Every replaced person will be interviewed firstly by DMG at the			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
		<p>case of replacement of any resource more than once in an year, a penalty of 5% of monthly retainership fee shall be imposed unless waived off by DMG. Such penalty shall not be applicable in case of resignation or medical incapacity or death. However, it is clarified, if DMG ask for replacement due to non-satisfactory performance or any other reasons on its own, no penalty would be applicable.</p>	<p>initial/joining time. In case of replacement of any resource more than once in a year, a one-time penalty of 5% of monthly retainership fee shall be imposed unless waived off by DMG. Such penalty shall not be applicable in case of resignation or medical incapacity or death. However, it is clarified, if DMG ask for replacement due to non-satisfactory performance or any other reasons on its own, no penalty would be applicable.</p>	<p>Rationale: In normal course of business MC shall not replace any expert/ resource/team member unless otherwise it is not in control of MC. Therefore, imposing such heavy penalties for just replacing the resources will fetch higher cost to MC and shall not so be logical to continue penalizing multiple time for a single replacement. Therefore, in best interest of both parties the penalties should be one time for replacement of team member/experts. This will bring in best value to the table and will also help in better price discovery.</p> <p>Similar provisions are also there in the recent tenders concluded by the DGM Chhattisgarh. The extract of provisions is attached herewith for your ready reference as Annexure 02.</p>		
42	<p>Clause 9.9.1. Penalties for Non-Performance. Sr.No.1. (Pg.No.-38)</p>	<p>Every MC resource (onsite team) to mark their attendance via Aadhaar Enabled Bio-matrix Attendance System (AEBAS) to be provided by DMG and calculation will be done based on AEBAS system. If DMG does not provide AEBAS, alternate</p>		<p>Since, MC is not on the on-roll / employee of DGM, Jharkhand such practice is not required. The attendance of the resources can be taken up in a separate register for ease of calculations. This will also help in future records and easy calculation of attendance.</p>		<p>As provisioned in RFP</p>

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
		arrangement may be made.				
43	SECTION-10: TECHNICAL PROPOSAL FORM TECH - 1 (Pg.No.-43)	If negotiations are held during the period of validity of the Proposal, i.e., before the date indicated in RFP, we undertake to negotiate on the basis of the proposed personnel. Our Proposal is binding upon us and subject to the modifications resulting from Contract negotiations.	It is requested to clarify what sought of negotiations shall be allowed on the basis of the proposed personnel. <ul style="list-style-type: none"> Will there be any changes in team be allowed? Is there any possibility on negotiations of Financial Quotes/rated quoted by bidder? 			As provisioned in RFP
44	No Clause	Proposed Addition- Standard Contract Agreement "Consultancy Agreement" General Terms & Conditions	Consultant may disclose confidential information: (a) to its employees, directors, officers and subcontractors, on a need-to-know basis, as required for performance of services, provided such employees, directors, officers and subcontractors are bound by confidentiality obligations. (b) where required by applicable law or regulation or for regulatory and compliance (both internal and external) purposes. The confidentiality obligations shall be valid till 1-year post expiry or termination. Rationale: Client is requested to consider that we may have to disclose information for successful accomplishment of work and for regulatory and internal compliance purposes. However, to the extent legally permissible, we will ensure that even if the information is disclosed to any third party, such parties maintain confidentiality of such information. Supporting Argument: Client is requested to allow standard exceptions to confidential information, which is industry			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
			standard and reasonable. Not all information can be regarded as confidential. For e.g., if the information is in public domain, we cannot be expected to keep it confidential at our end. Similarly, if any information is liable to be disclosed under the RTI, giving it a confidential status and obliging us to keep such information confidential is not correct. We request inclusion of following clause:	Confidential information does not include any information which i) is rightfully known to the recipient prior to its disclosure. ii) is independently developed by the recipient without use of or reliance on confidential information; or iii) is or later becomes publicly available without violation of this agreement or may be lawfully obtained from a third party; or which would be required to be disclosed under the (Indian) Right to Information Act.		
45	NA	Proposed addition Standard Contract Agreement "Consultancy Agreement" General Terms & Conditions (Acceptance Criteria)	Within 10 days (or any other agreed period) from DGM, Jharkhand receipt of a draft deliverable, DGM, Jharkhand will notify MC if it is accepted. If it is not accepted, DGM, Jharkhand will let MC know the reasonable grounds for such non acceptance, and Consultant will take reasonable remedial measures so that the draft deliverable materially meets the agreed specifications. If DGM, Jharkhand does not notify MC within the agreed time period or if DGM, Jharkhand uses the draft deliverable, it will be deemed to be accepted.	Rationale: If the project is to be completed on time, it would require binding both		As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
			parties with timelines to fulfill their respective part of obligations. We request you that you incorporate a deliverable acceptance procedure, perhaps the one provided by Meity in their guidelines, or the one suggested below, to ensure that acceptance of deliverables is not denied or delayed and comments, if any, are received by us well in time.			
46	NA	Proposed additions - Standard Contract Agreement "Consultancy Agreement" General Terms & Conditions (Indemnities for IPR infringement claims without exceptions)	1. Notwithstanding anything contained in this agreement, if the Indemnified Party promptly notifies Indemnifying Party in writing of a third party claim against Indemnified Party that any Service provided by the Indemnifying Party infringes a copyright, trade secret or patents incorporated in India of any third party, Indemnifying Party will defend such claim at its expense and will pay any costs or damages, that may be finally awarded against Indemnified Party. 2. Indemnifying Party will not indemnify the Indemnified Party, however, if the claim of infringement is caused by: a) Indemnified Party's misuse or modification of the Service; b) Indemnified Party's failure to use corrections or enhancements made available by the Indemnifying Party; c) Indemnified Party's use of the Service in combination with any product or information not owned or developed by Indemnifying Party; However, if any service, information, direction, specification or materials provided by Indemnified Party or any third party contracted to it, is or likely to be held to be infringing, Indemnifying Party shall at its expense and option either:			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
			<p>i. Procure the right for Indemnified Party to continue using it;</p> <p>ii. Replace it with a no infringing equivalent;</p> <p>iii. Modify it to make it no infringing.</p> <p>3. The foregoing remedies constitute Indemnified Party's sole and exclusive remedies and Indemnifying Party's entire liability with respect to infringement.</p>	<p>Rationale: We request client to include the following exceptions and procedure as these are industry standards and reasonable. This shall make the process more transparent and compliant. These are also mentioned in the MeitY guidelines.</p>		
47	-	Proposed additions - Standard Contract Agreement "Consultancy Agreement" General Terms & Conditions	Proposed Addition:	<p>In the event of any conflict arising due to the MC being a transaction advisor to DMG Jharkhand and a prospective bidder, in such case the MC shall not have the same team working on both the assignments. MC shall deploy separate resources for the buy-side assignment and there shall be no sharing information/data between the team to avoid conflict.</p> <p>In the event of any conflict or inconsistency between the terms and conditions hereof and any terms or conditions set forth in any work order or other document relating to the transactions contemplated by this Agreement, the terms and conditions set forth in this Agreement shall prevail.</p>		As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
IBI Group India Private Limited						
48	General	-	Please confirm if the sub-contractors are allowed for delivering the scope of work. If yes, kindly confirm the conditions associated with the sub-contracting.			As provisioned in RFP
49	General	-	We request you to kindly add below mentioned criteria to the bid document: In case of a parent-child company, a wholly owned subsidiary can use credentials of parent company provided necessary proof of the parent-child relationships is provided			As provisioned in RFP
50	6.1 (1) (Pg.No.-17)	The bidder should have an average annual turnover of INR 50 crores over the last three audited financial years (FY 2019- 20, 2020-21, 2020, 2021- 22) from Consultancy Services	We request you to kindly modify the clause as per below: The bidder should have an average annual turnover of INR 30 crores over the last three audited financial years (FY 2019- 20, 2020-21, 2020, 2021- 22) from Consultancy Services.			As provisioned in RFP
51	6.1 (2) (Pg.No.-17)	Bidder should have completed 1 project in mining sector, 1 project of bid process management and 1 project of IT Consultancy/Project for Central or State Government in India in last 7 years.	We request you to kindly modify the clause as per below: Bidder should have completed / Ongoing 1 project in mining sector, 1 project of bid process management and 1 project of IT Consultancy/Project for Central or State Government in India in last 7 years.			As provisioned in RFP
52	6.1(3) (Pg.No.-17)	The bidder should be a Limited Liability Partnership under the Limited Liability Partnership Act of India, 2008 or a Company	We request you to kindly modify this clause as: The bidder should be a Limited Liability Partnership under the Limited Liability Partnership Act of India, 2008 or a			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
		registered in India under Indian Companies Act 1956 or 2013. No consortium will be allowed. The bidder must be registered with the Service Tax Authorities and operating for the last Ten years in the Business Consulting /Management Consulting sector as of 31 st March 2021.	Company registered in India under Indian Companies Act 1956 or 2013. Consortium of two members shall be allowed for the project. The bidder must be registered with the Service Tax Authorities and operating for the last Ten years in the Business Consulting /Management Consulting sector as of 31 st March 2021.			
53	6.1 (4) (Pg.No.-17)	The company should have at least 100 full time Consulting professionals (at least an MBA or equivalent OR B.E. / B. Tech) on the rolls of the company, as on date of assigning of work.	We request you to kindly modify this clause as: The company should have at least 75 full time Consulting professionals (at least an MBA or equivalent OR B.E. / B. Tech) on the rolls of the company, as on date of assigning of work.			As provisioned in RFP
54	8.1.1 (f) (Pg.No.-29)	Number of completed assignments in IT consultancy/project for Central/ State Government or Central/State PSU in mines and minerals sector in India in last 7 years	Since for IT Consultancy, a wide range of IT experience is preferred, we request you to kindly modify this clause as: Number of completed/ ongoing assignments in IT consultancy/project for Central/ State Government or Central/State PSU in mines and minerals sector in India in last 7 years. 2 mark for one or more completed assignment/s in each area. Subject to maximum of 4 marks			As provisioned in RFP
55	8.1.3 (d) (Pg.No.-32)	IT Specialist (Full Time): • BE/B.Tech (Computer Science) BCA/B.Sc. (IT) with 5 years of work experience in IT consulting • Consultancy/PMU experience of 1 ICT application projects • Understanding of emerging technology	We request you to kindly modify this clause as: IT Specialist (Full Time): • BE/B.Tech (Computer Science or any other), BCA/B.Sc. (IT) with 5 years of work experience in IT consulting • Consultancy/PMU experience of 1 ICT application projects • Understanding of emerging technology			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
56	8.1.1 (a) (Pg.No.-29)	<p>Number of completed assignments (completed shall mean where preferred Bidder has been declared) as Transaction advisor regarding auction related activities on behalf of seller or buyer, of major mineral Blocks including coal.</p> <p>5 marks for each completed Assignment. In case more than one mines are covered under the same work order, it shall be considered as one experience only and separate marks will not be awarded for each individual blocks. In case the work order is extended, then combined value of the work will be considered as one assignment. Subject to maximum of 10 marks Minor Mineral experience shall not be considered</p>	<p>We request you to kindly modify this clause as: Number of completed assignments (completed shall mean where preferred Bidder has been declared) as Transaction advisor/consultant regarding auction/procurement related activities on behalf of any Central/ State Government or Central/State PSU</p> <p>5 marks for each completed assignment In case more than one project are covered under the same work order, it shall be considered as one experience only and separate marks will not be awarded for each individual projects In case the work order is extended, then combined value of the work will be considered as one assignment. Subject to maximum of 10 marks Minor Mineral experience shall not be considered</p>			As provisioned in RFP
57	8.1.1 (b) (Pg.No.-29)	<p>Number of coal blocks successfully operationalized for any Central/ State Government or Central/State PSU in the last 7 years. 5 marks for each successfully operationalized coal block (subject to max 10 marks)</p>	<p>We request you to kindly modify this clause as: Number of projects successfully operationalized for any Central/ State Government or Central/State PSU in the last 7 years. 5 marks for each successfully operationalized project (subject to max 10 marks)</p>			As provisioned in RFP
58	8.1.1 (c) (Pg.No.-29)	<p>Setting up of PMU for Business transformation/ Strategic Support for any Central/ State Government or Central/State PSU in mining and mineral sector in the last 7</p>	<p>Setting up of PMU/ consultancy services for Business transformation/ Strategic Support for any Central/ State Government or Central/State PSU in mining and mineral sector in the last 7 years 2.5 marks for one or more</p>			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
		years 2 marks for one or more completed assignment/s in each area. Subject to maximum of 10 marks	completed/ ongoing assignment/s in each area. Subject to maximum of 10 marks			
59	8.1.1 (d) (Pg.No.-29)	Number of completed assignments in cost estimation/ valuation of mining assets/ pricing strategy/ commercial due diligence/ financial modeling in India in the last 7 years. 2 mark for one or more completed assignment/s in each area. Subject to maximum of 10 marks	Number of completed/ ongoing assignments in cost estimation/ valuation of mining assets/ pricing strategy/ commercial due diligence/ financial modeling in India in the last 7 years. 2.5 mark for one or more completed assignment/s in each area. Subject to maximum of 10 marks			As provisioned in RFP
60	8.1.1 (e) (Pg.No.-29)	Number of completed assignments or consultancy services or worked as PMU in preparation and/ or monitoring of visioning/ business plan and strategy for Central/ State Government or Central/State PSU in mines and minerals sector in India in last 7 years. 1 mark for one or more completed assignment/s in each area. Subject to maximum of 4 marks	Number of completed/ ongoing assignments or consultancy services or worked as PMU in preparation and/ or monitoring of visioning/ business plan and strategy for Central/ State Government or Central/State PSU in mines and minerals sector in India in last 7 years. 2 mark for one or more completed assignment/s in each area. Subject to maximum of 4 marks			As provisioned in RFP
61	8.1.1 (g) (Pg.No.-30)	Number of completed assignments in coal/Mineral sector in following areas 1. Grade evaluation/Resource Assessment or such other related activities. 2. Price determination / Financial Appraisal or such other related activities. 3. Policy advisory/ Policy	Number of completed/ ongoing assignments in coal/Mineral sector in following areas 1. Grade evaluation/Resource Assessment or such other related activities. 2. Price determination / Financial Appraisal or such other related activities. 3. Policy advisory/ Policy Review Paper/ Policy Advocacy Paper or such other			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
		Review Paper/ Policy Advocacy Paper or such other related activities. 4. MDO selection Development of efficient mechanism for Effective administration, monitoring and compliance of coal mines/ Operational Improvements or such other related activities. 1 mark for one or more completed assignment/s in each area. Subject to maximum of 2 marks	related activities. 4. MDO selection Development of efficient mechanism for Effective administration, monitoring and compliance of coal mines/ Operational Improvements or such other related activities. 5. ICT Master planning/design/strategy or any such other related activities. 1 mark for one or more completed assignment/s in each area. Subject to maximum of 2 marks			
62	8.3.(a) (Pg.No.-30)	Business Expert (Team Leader): Should have at-least 15 years of post qualification relevant experience and should be a full-time employee at the date of submission • Should be a B.E./B.Tech from any discipline with full time MBA from a reputed and recognized institute • Should have experience of Procurement, Project management, Strategy, Technology, Bid Process Management, Project evaluation, Budgeting, Knowledge of GFR, Financial appraisal, Financial due diligence • Should have Mineral Policy Advisory related project Experience	Business Expert (Team Leader): Should have at-least 15 years of post qualification relevant experience and should be a full-time employee at the date of submission • Should be a B.E./B.Tech from any discipline with full time MBA from a reputed and recognized institute • Should have experience of Procurement, Project management, Strategy, Technology, Bid Process Management, Project evaluation, Budgeting, Knowledge of GFR, Financial appraisal, Financial due diligence • Should have Mineral Policy Advisory related project Experience			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
63	8.3.(b) (Pg.No.-31)	Domain expert: BE/B.Tech in Mining Engineering or M.Sc./M.Tech., Geology from any recognized institute and should be a full-time employee at the date of Submission To have at-least 10 years of post-qualification experience in Mining & metal sector including coal related projects and their Management. Should have experience in Mineral block auction, Operationalization, Technical due diligence.	Domain expert: BE/B.Tech in Mining Engineering or M.Sc./M.Tech., Geology from any recognized institute and should be a full-time employee at the date of submission to have at-least 10 years of post qualification experience in Mining & metal sector including coal related projects and their Management. Should have experience in IT/ICT Management.			As provisioned in RFP
64	8.3.(a) (Pg.No.-32)	Mining Specialist (Full Time)- <ul style="list-style-type: none"> • Should have BE/B.Tech in Mining Engineering from a reputed and recognized institute • Should have at-least 5 years of relevant experience in mining sector • Should have experience of mining activities, project management, commercial assessment, tender documents 	We request to kindly delete this clause			As provisioned in RFP
65	8.3.(b) (Pg.No.-32)	Geology Specialist (Full Time)- <ul style="list-style-type: none"> • Should have Masters in Geology from a reputed and recognized institute • Should have at-least 5 years of relevant experience • Should have worked as Geologist in reputed organization • Should have experience of 	We request to kindly delete this clause			As provisioned in RFP

#	RFP Clause No	Existing provision/Clause	Clarification required	Suggested text for amendment, if any	Rationale/Justification provided for clarification or amendment.	Response from State Govt.
		mineral exploration and evaluation of quality and quantity				
66	8.3.(c) (Pg.No.-32)	Business Analyst (Full Time) • Should be a MBA/CA/CFA or equivalent • Should have at-least 5 years of relevant experience • Should have experience of project evaluation, financial appraisal, financial due diligence.	Business Analyst (Full Time) • Should be a MBA/CA/CFA or equivalent • Should have at-least 5 years of relevant experience • Should have experience of project evaluation, financial appraisal, financial due diligence, Cost estimation			As provisioned in RFP
67	8.2.3 (4) (Pg.No.-35)	Final Score = 0.7 x Technical Score + 0.3 x Financial Score. The bidder with the highest Final Score (H1) will be considered as the selected bidder.	Final Score = 0.8 x Technical Score + 0.2 x Financial Score . The bidder with the highest Final Score (H1) will be considered as the selected bidder.			As provisioned in RFP

Ak
18/01/2023

(Ameet Kumar)
Director, Mines

Memo:

124 /M., Ranchi, Dated: 18.01.2023

Copy forwarded to: Director, Geology/ All Deputy Director, Mines (HQ)/ Company Secretary, JSMD/ Shri Manoj Kumar Pathak, Under Secretary, Deptt. of Planning/ Representative of Department of Cabinet Secretariat and Vigilance for information and necessary action.

Ak
18/01/2023

Director, Mines

Memo:

124 /M., Ranchi, Dated: 18.01.2023

Copy forwarded to: Shri Kumar Amitabh, Deputy Director, Geology/ Project Manager, JIMMS for information and necessary action.
You are requested to publish the document on the departmental website.

Ak
18/01/2023

Director, Mines